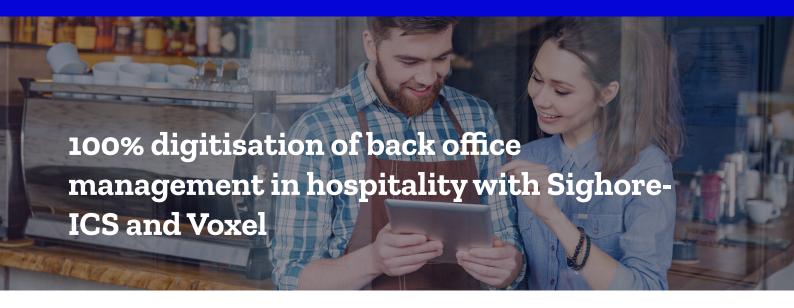
**CASE STUDY** SIGHORE



## The starting point

After more than 25 years digitising management processes in the restaurant and hotel sectors, Sighore-ICS observes that one of the most inefficient processes in these businesses is communication with suppliers.

Orders are placed manually through multiple channels: email, telephone, whatsapp... When the goods arrive, workers have to review the delivery note, check that everything is correct and then manually enter this delivery note in their ERP. The process is more complex if there is an incident and the delivery note does not match the delivered goods. Dispute resolution is also a major source of inefficiencies. Finally, inefficient order and delivery note management also affects the invoicing process, with a small discrepancy on a delivery note holding up a monthly invoice. Moreover, all this management is done on paper documents.

Poor delivery note management has a direct impact on the control of raw materials in restaurants and hotels. And this can have an impact of up to 4% on the cost of the final product, which in this type of business can mean making or not making a profit.

After verifying that this casuistry is repeated in many of its clients, Sighore-ICS decided to look for a technological partner to find a solution to this problem.

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**66** Sighore-ICS and **Voxel** integrate their systems to improve the back-office processes of restaurants and hospitality businesses.

## The solution

Sighore-ICS has found the ideal partner in Voxel. Bavel is the leading electronic invoicing and payment Voxel platform in the HORECA channel in Spain. Voxel's technology is capable of digitising the supply process from start to finish, from the order, through the delivery note, the invoice and the payment.

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Thus, Sighore-ICS and Voxel integrate their systems to improve the back-office processes of restaurants and hospitality businesses.

Thanks to this integration, establishments can send their orders electronically to suppliers via the Bavel platform. When they receive the goods, an auto-delivery note is generated with the goods received as the basis for the invoice. In this way, discrepancies between what is sent and what is received are eliminated. The invoice sent by the supplier is electronically integrated and reconciled in Sighore-ICS through the Bavel platform to achieve a 100% digitised invoicing system.

This eliminates the dependence on paper and companies do not have to allocate resources to document review and discrepancy resolution.

## The outcome

Currently, Enrique Tomás and Cambrils Park Resort - Camping Resort Sangulí Salou are already operating with Voxel and Sighore-ICS.

Among all the benefits observed after the implementation of the Bavel platform and Sighore-ICS, the clients highlight the increase in the efficiency of their administrative teams, which are more motivated and more resolute, as manual tasks that do not add value to the business are drastically reduced. As a result, time is also saved and the relationship with suppliers is improved.

Thanks to the automation of processes, companies have **exhaustive control of their stocks.** 

In addition, Sighore-ICS and Voxel have found that by eliminating inefficiencies generated by manual management in front and back office processes, companies can save up to 8% of their purchasing volume.

In short, companies that implement this combined technology solution work with a **100% digitised front and back office system**.

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**100% digitised** front and back office.



Relationship with suppliers improved.



Exhaustive control of stocks.



**Savings of up to 8%** of the purchasing volume.



**Efficiency** increased. Time savings.



More motivated and resolute workers.





